

2014 DOE SSL R&D Workshop

Planning for Action

*Fred Welsh
Radcliffe Advisors, Inc*

SSL Multi-Year Program Plan

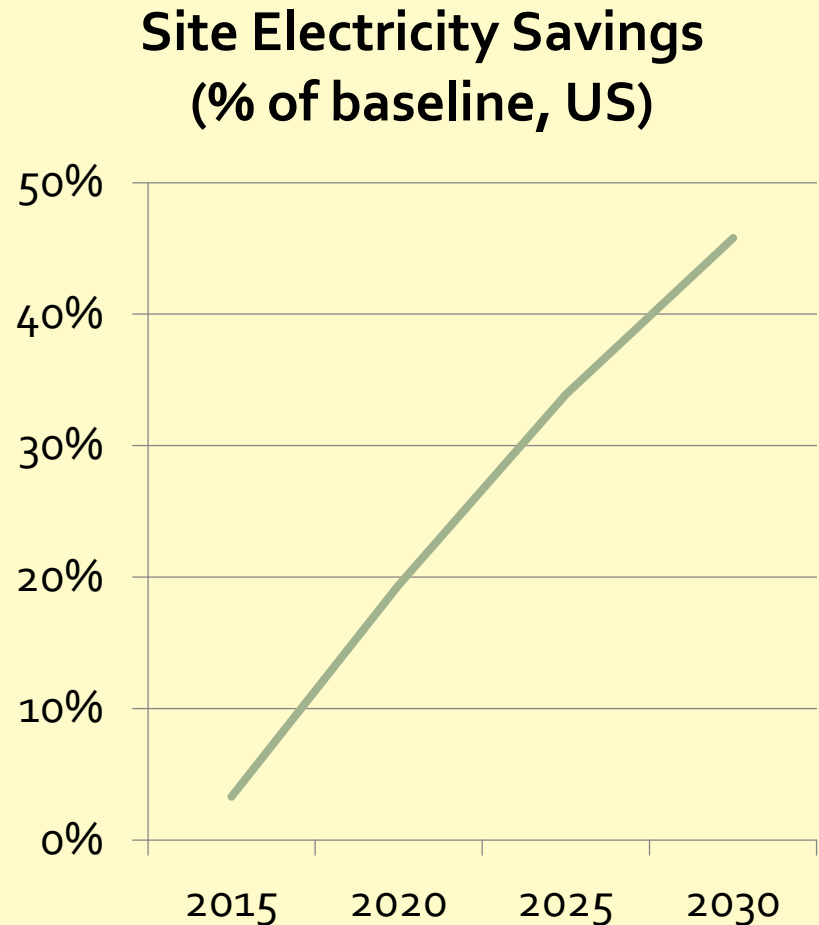
Three Key Elements:

- Set Goals
- Define Work
- Track Progress

The Goal of Energy Savings

- Energy savings for lighting is the overarching goal of the SSL program
 - Requires efficient lights
 - Requires widespread adoption

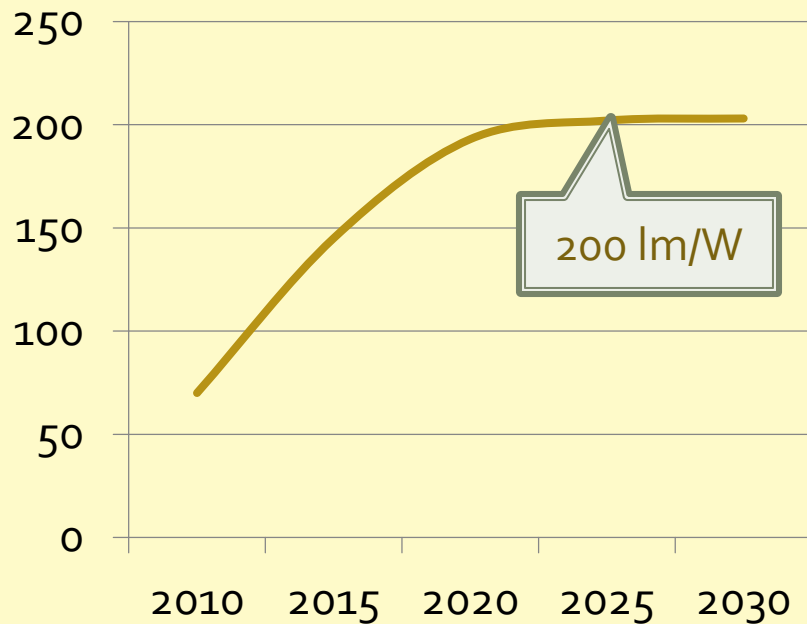
Source: *Energy Savings Potential of Solid-State Lighting in General Illumination Applications*, Navigant Consulting, Inc. for DOE, Jan 2012.



What Will It Take?

EFFICIENT LIGHTING

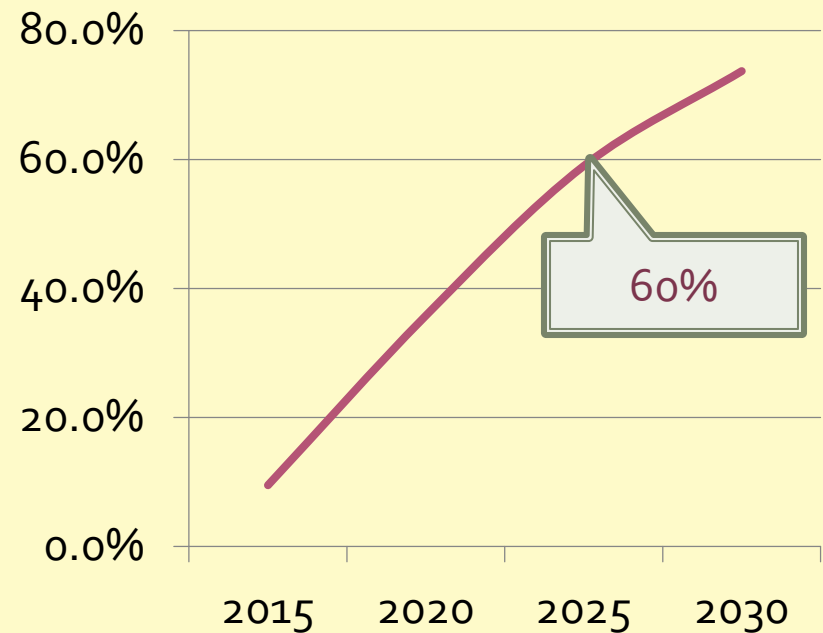
Luminaire Efficacy
(lumen/Watt)



Source: Energy Savings Potential ..., NCI/DOE

WIDESPREAD ADOPTION (US)

LED Market Share
(% lm-hr)



Behind Efficiency and Adoption

EFFICIENCY

- Source efficacy is not the end of the story
 - Luminaire efficiency includes drivers, optics, and so on
 - Bulb-luminaire is the old way
 - Role of integrated lights?
- Efficient Deployment
 - Ambient vs task partitioning?
 - Room or building systems?
 - Built-in lighting?

ADOPTION

- Cost is only one factor
 - Old paradigm, good for bulbs, maybe, but...
 - Exclusive cost focus leads to commoditization
- Features sell, too
 - Control can mean stability as well as variability
 - Control includes light pattern, color, brightness
 - How can it be exploited?

Light Bulbs are Commodities

- Commoditization means virtually no differentiation other than cost. Lack of innovation eventually leads to commoditization.
- Added value means product differentiation, profitability and jobs – a thriving enterprise. R&D supports innovation; innovation drives value.

Choose your vision

Finding Value

- Color?
- Dimming and Controls?
- Light Profile?
- Light Output?
- Appearance?
- Deployment?
- What else?

Goals to Milestones to Tasks

- Re-think the milestones
- Will they get us to the larger goal?
- Look farther into the future
- Focus R&D resources on barriers
 - *Technical* barriers to adoption
 - Barriers to reaching 200 lm/W luminaire efficacy
- Identify priority tasks for the near term
 - Add tasks to add value?

LED Milestones

Will these targets increase total energy savings? Value?

| Year | Target |
|------|--|
| FY12 | Luminaire: 100 lm/W; ~1000 lumens; CCT 3500K, 80 CRI, 50,000hrs to L ₇₀ |
| FY15 | LED package: < \$2/klm (cool white); ~\$2.2/klm (warm white) |
| FY17 | Luminaire: >3500 lumens (neutral white); <\$100, >150lm/W |
| FY20 | Luminaire: 200 lm/W Smart troffer with integral controls, <\$85 |

Source: 2013 MYPP

LED package results at 35A/cm² current density, 25C.

OLED Milestones

Will these targets increase energy savings? Value?

| Year | Target |
|------|---|
| FY12 | Laboratory panel: 200 lm/panel; > 70 lm/W; > 10,000 hrs |
| FY15 | Commercial panel: >100 lm/W; <\$50/klm (price); 20K hrs |
| FY18 | Luminaire: 100 lm/W |
| FY20 | Luminaire: price<\$50/klm |

Source: 2013 MYPP

Panel is min. 200cm²

Defining Work

Given the goals,

- What are the technological barriers?
- What needs to be done to overcome them?
- What are the specific tasks and priorities?
- What's the timetable?

Some Key Barriers

LED TECHNOLOGY

- Control over the spectrum
- Understanding of color perception and needs
- Luminaire reliability
- Lack of efficient sources for all colors
- Narrowband red phosphors
- Inflexible packaging
- LED-specific controls

OLED TECHNOLOGY

- High cost of fabrication
- Light extraction
- Stability of blue emitters
- Understanding of degradation processes
- Practical substrates and electrodes
- Scaling up to useful sizes
- High performance encapsulation

Recommended Tasks– LED Core

| Preliminary Recommended LED Core Tasks | |
|--|---------------------------------|
| A 1.2 | Emitter Materials Research |
| A 1.3 | Down Converters |
| A 2.2 | Novel LED Emitter Architectures |
| A 8.1 | Light Quality Research |

Recommended Tasks– LED Prod Dev.

| Preliminary Recommended LED Product Development Tasks | |
|---|---------------------------------|
| B 1.1 | Substrate Development |
| B 3.6 | Package Architecture |
| B 4.2 | Epitaxial Growth |
| B 6.3 | System Reliability and Lifetime |
| B 6.4 | Novel LED Luminaire systems |
| B 7.4 | Electronic Subsystems Research |

Recommended Tasks– OLED Core

| Preliminary Recommended OLED Core Tasks | |
|---|-----------------------------------|
| C 1.2 | Stable White Devices |
| C 3.1 | Fabrication Technology Research |
| C 6.3 | Novel Light Extraction Approaches |

Recommended Tasks–OLED Prod. Dev.

| Preliminary Recommended OLED Product Development Tasks | |
|--|--|
| D 2.1 | Substrate Materials |
| D 2.2 | Low-Cost Electrodes |
| D 6.3 | Panel Light Extraction and Utilization |

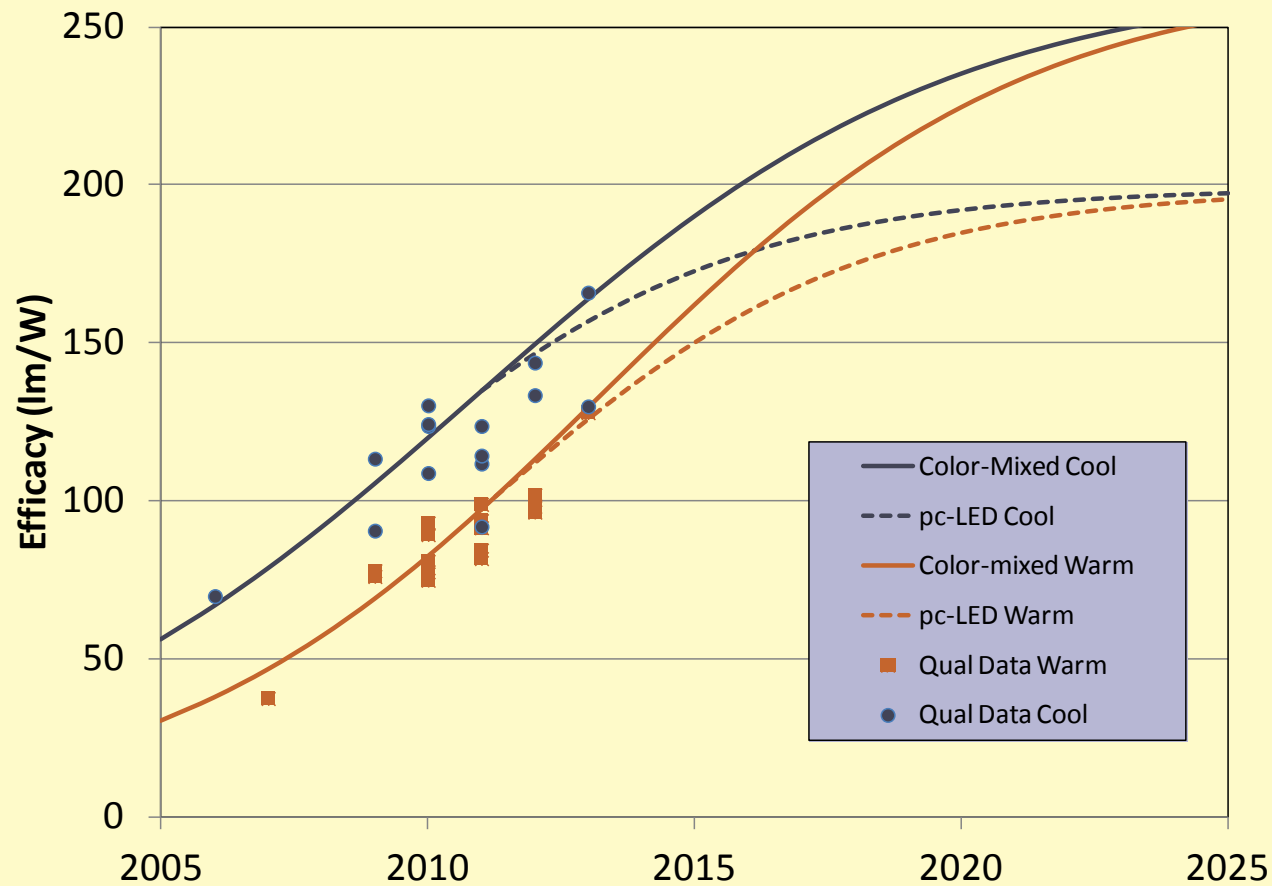
Tracking Progress

General Goals

- Luminaire efficacy ~200 lm/W
 - Source efficacies higher
- 60% of light from SSL technology
- Long life products, ~ 25K hrs or more
- Competitive price for value

How can we best track progress?

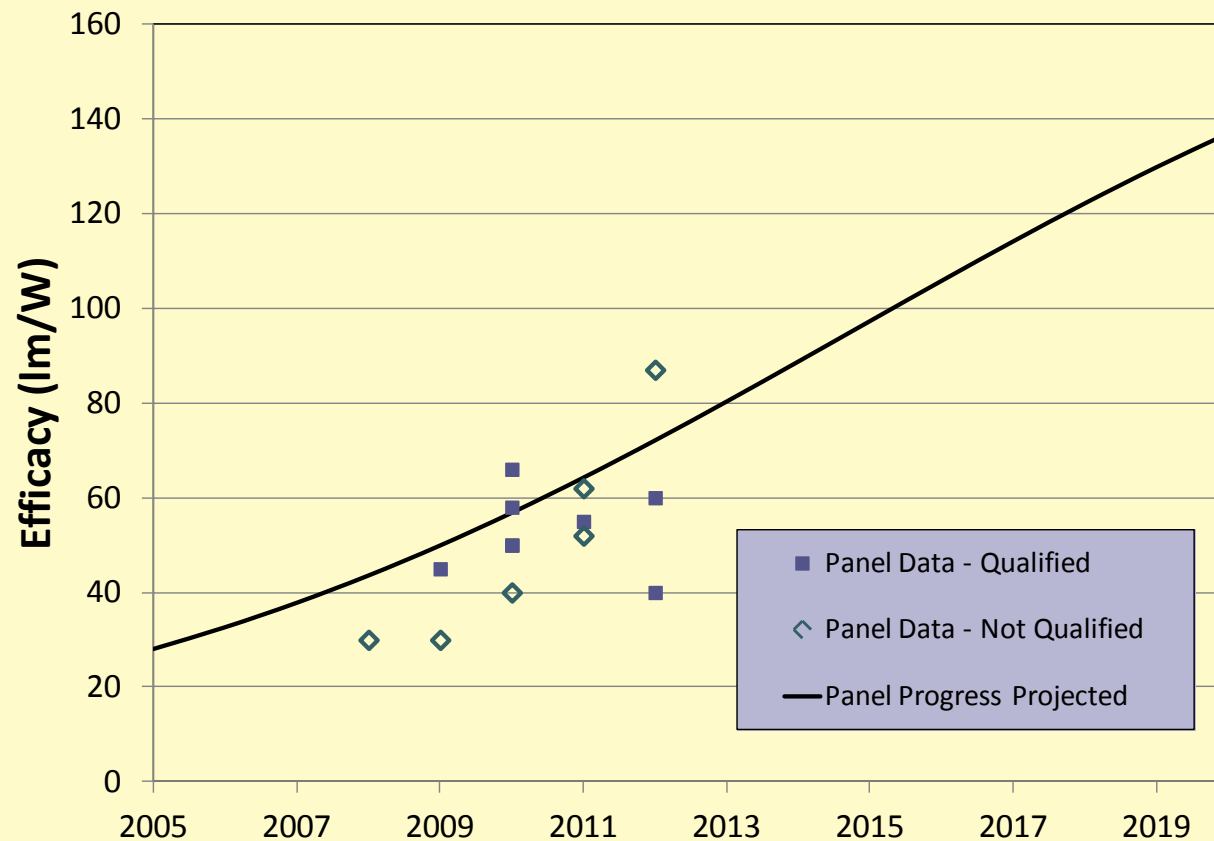
LED Package Efficacy



Referenced to 35A/cm²

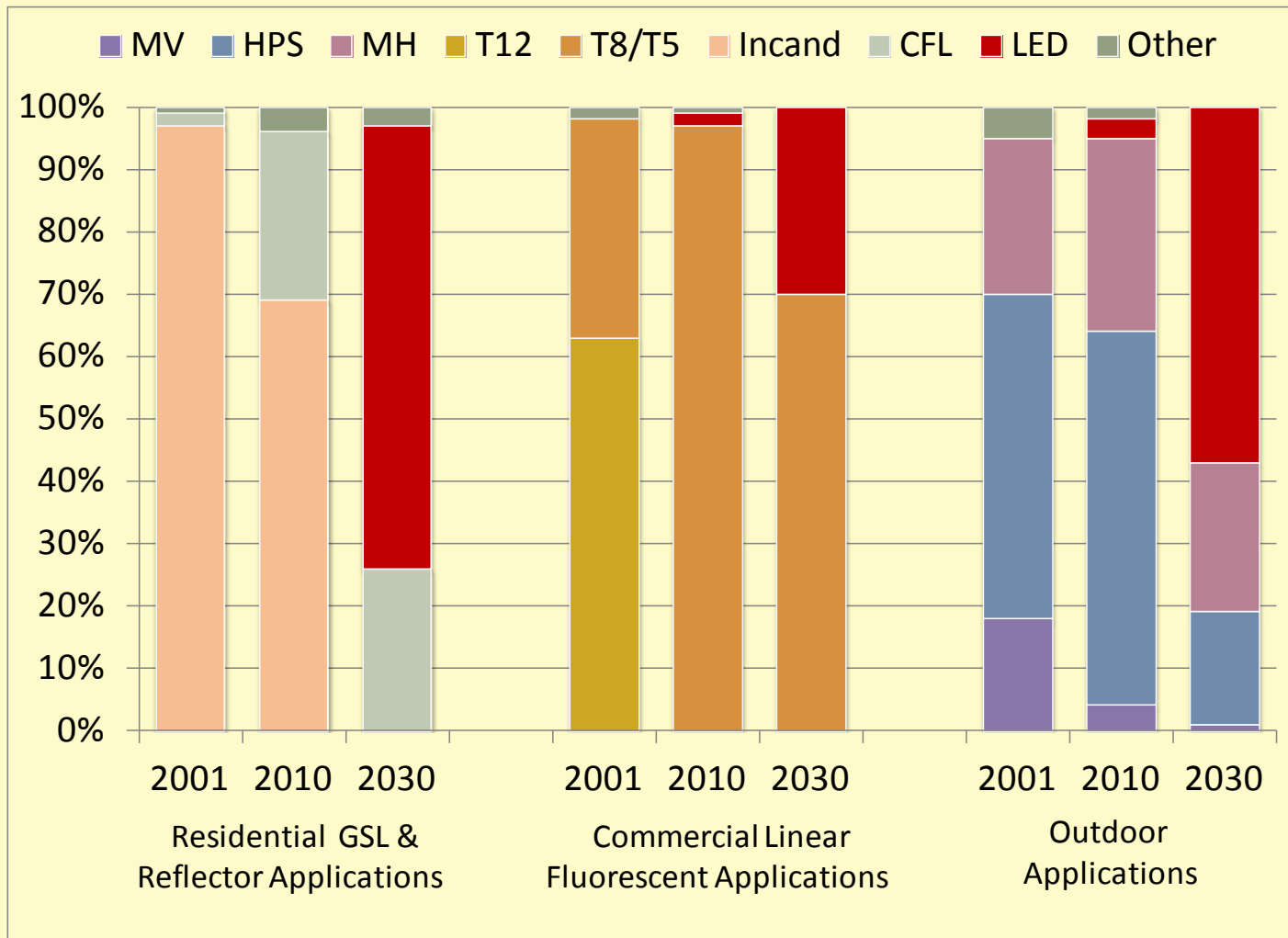
Source: 2013 MYPP

OLED Efficacy



Source: 2013 MYPP

Progress towards Adoption



2013 MYPP

Ideas Needed for the MYPP

- We've focused mostly on efficacy, lumens/Watt
 - First the efficacy of the packaged LED
 - Now more on luminaire efficacy
- How do we track progress on adding value?
 - What would be useful metrics for:
 - Color?
 - Controls?
 - Lifetime?
 - Other features...
- How about adoption in terms of generated light?
- What would be useful to you?

Nuts and Bolts

LED TOPIC TABLES

- Choose your table, sign in
- Choose a scribe
- Bin the overall list of tasks into relative priorities
- Turn to your task
 - Why is it important?
 - What changes should be made in the task table?
- Use the PPT to prepare a summary

OLED FORUM

- Review OLED goals
- Review list of recommended tasks; nominate additions for discussion
- Bin amended list into relative priorities
- Recommend changes to urgent or important tasks

Binning the Tasks

| Urgent | Important | Desirable |
|--|-------------------------|--|
| <p>A.2.2 Novel Emitter Architectures</p> | <p>Cut... and Paste</p> | <p>A.1.2 Emitter Materials Research A.1.3 Down Converters</p> <p>A.8.1 Light Quality Research B.1.1 Substrate Development B.3.6 Package Architecture B.6.3 System Reliability and Lifetime B.6.4 Novel LED Luminaire Systems B.7.3 Smart Controls B.7.4 Electronic Subsystems Research</p> |

Getting It Done

- DOE needs your inputs!
 - Use the cards
 - Participate in the LED Topic Tables or OLED Forum
 - Tell us what should be changed